

# Is Evidence-Based Contingency Management a Game Changer for SUD?

**Jill Rathburn, BSN, RN, PMH-BC, BCC, CPRC**

*Mental Health Wellness Nurse/Recovery Coach*

*Behavioral Health Advocate*

**Director, Advocacy & Growth, DynamiCare**



# Objectives

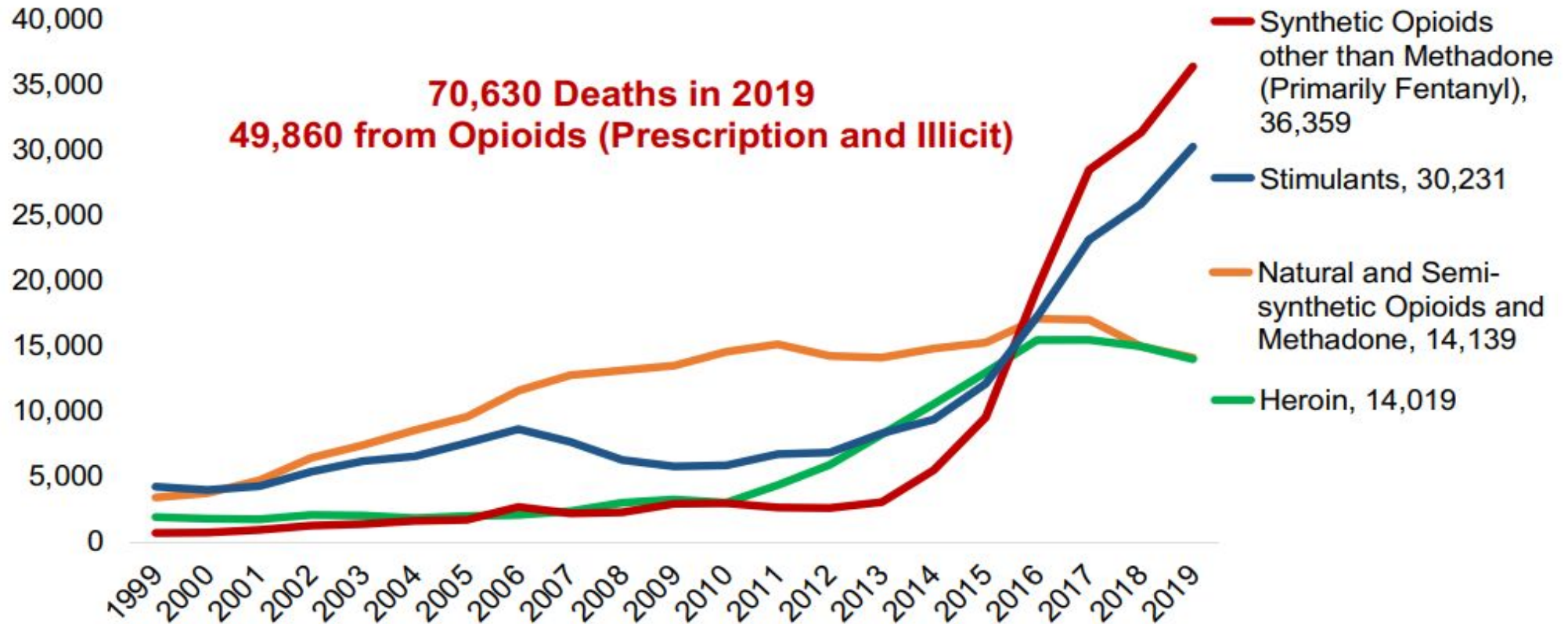
- Describe the process of creating behavior change through contingency management (CM).
- Name the 3-5 features of an effective CM system.
- State a few key obstacles to CM and the current solutions to resolve.

Also....

- Identify patient populations with SUD that are good candidates for CM.

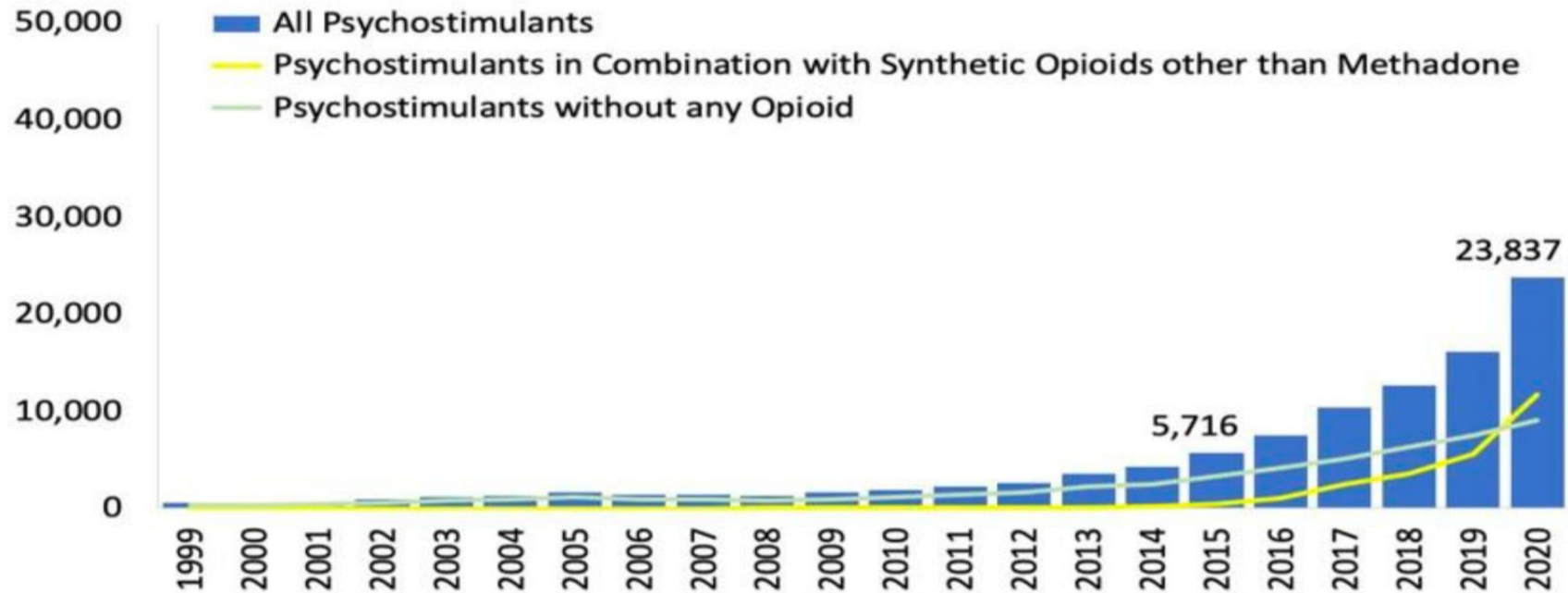
# Evolution of Drivers of Overdose Deaths, All Ages

Analgesics → Heroin → Fentanyl → Stimulants



Source: The Multiple Cause of Death data are produced by the Division of Vital Statistics, National Center for Health Statistics (NCHS), Centers for Disease Control and Prevention (CDC), United States Department of Health and Human Services (US DHHS).

# NATIONAL OVERDOSE DEATHS INVOLVING PSYCHOSTIMULANTS WITH ABUSE POTENTIAL (PRIMARILY METH)\*, BY OPIOID INVOLVEMENT



\*Among deaths with drug overdose as the underlying cause, the psychostimulants with abuse potential (primarily methamphetamine) category was determined by the T43.6 ICD-10 multiple cause-of-death code. Abbreviated to *psychostimulants* in the bar chart above. Source: Centers for Disease Control and Prevention, National Center for Health Statistics. Multiple Cause of Death 1999-2020 on CDC WONDER Online Database, released 12/2021.

# SUD Therapeutic Interventions

- Pharmaceuticals/MAT
- Counseling/Psychotherapy
- Coaching via Peer Support Specialist (PSS) or Certified Recovery Coaches
- Behavioral Health
  - Community Support Groups (12-steps, SheRecovers)
  - Recovery Community Organizations (RCOs)
  - Community Naloxone Distribution
  - Harm Reduction

# Behavioral Health

- Cognitive Behavior Therapy
- Contingency Management
- Motivational Interviewing
- Community Reinforcement Approach



# CM: The Strongest Evidence Base in SUD

## Behavioral Incentives Recommended by:

- Verified by 100 randomized controlled trials
- Analyzed by 12 meta-analyses
- DOUBLES abstinence (100% over usual care)
- Only requires \$100-200 per month in incentives
- Acceptable to Medicaid when done correctly  
1 source has [HHS OIG](#) approval
- Least utilized despite overwhelming evidence



# Contingency Management for StimUD

*CM is behavioral strategy w/robust evidence of efficacy in treatment of StimUD... (Rawson, et al. 2023)*

- Research supporting CM for StimUD is extensive; in fact no other behavioral (or med) intervention has as strong evidence as CM.
- Provider stigma lingers but improving
- “paying addicts not to use drugs” outdated
- offers recommendations to overcome obstacles to facilitate CM for StimUD

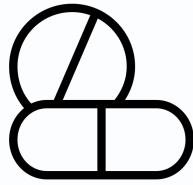


# Contingency Management Has Broad Application

## Substances Use Disorder



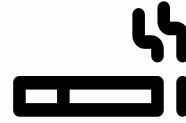
Opioids



Stimulants



Alcohol



Cannabis  
Nicotine  
Vaping

## Flexible Tx Goals

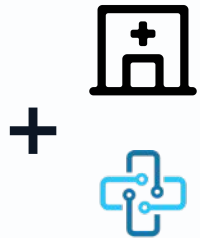


Abstinence/  
Recovery

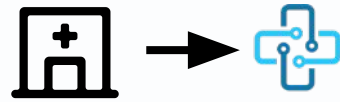


Moderation/  
Harm Reduction

## Multiple Settings



Complementary to  
Any Treatment



Continuing Care



Standalone  
Program

## Broad Availability/Equity



Rural/Urban



All Ages

# TYPES OF LEARNING/CONDITIONING

## CLASSICAL CONDITIONING

- Association between a stimulus and a response
- In substance use, this explains the development of “triggers”, which are stimuli that produce a conditioned response (thoughts/cravings of the substance)

## OPERANT CONDITIONING

- Positive reinforcement (increases targeted behavior)
- Negative reinforcement (increases targeted behavior)
- Punishment (decreases targeted behavior)

Contingency  
Management  
utilizes *positive  
reinforcement*

# REINFORCEMENT VS. PUNISHMENT

Both can change behavior

Most people prefer reinforcement over punishment

Punishment does not teach a new behavior (only tells you what *not* to do)

Most punishers lack the immediacy to be effective

Punishment has unnecessary side effects, i.e., reduced self-esteem

Only positive reinforcement teaches new behaviors in a way that builds self esteem, and self-efficacy



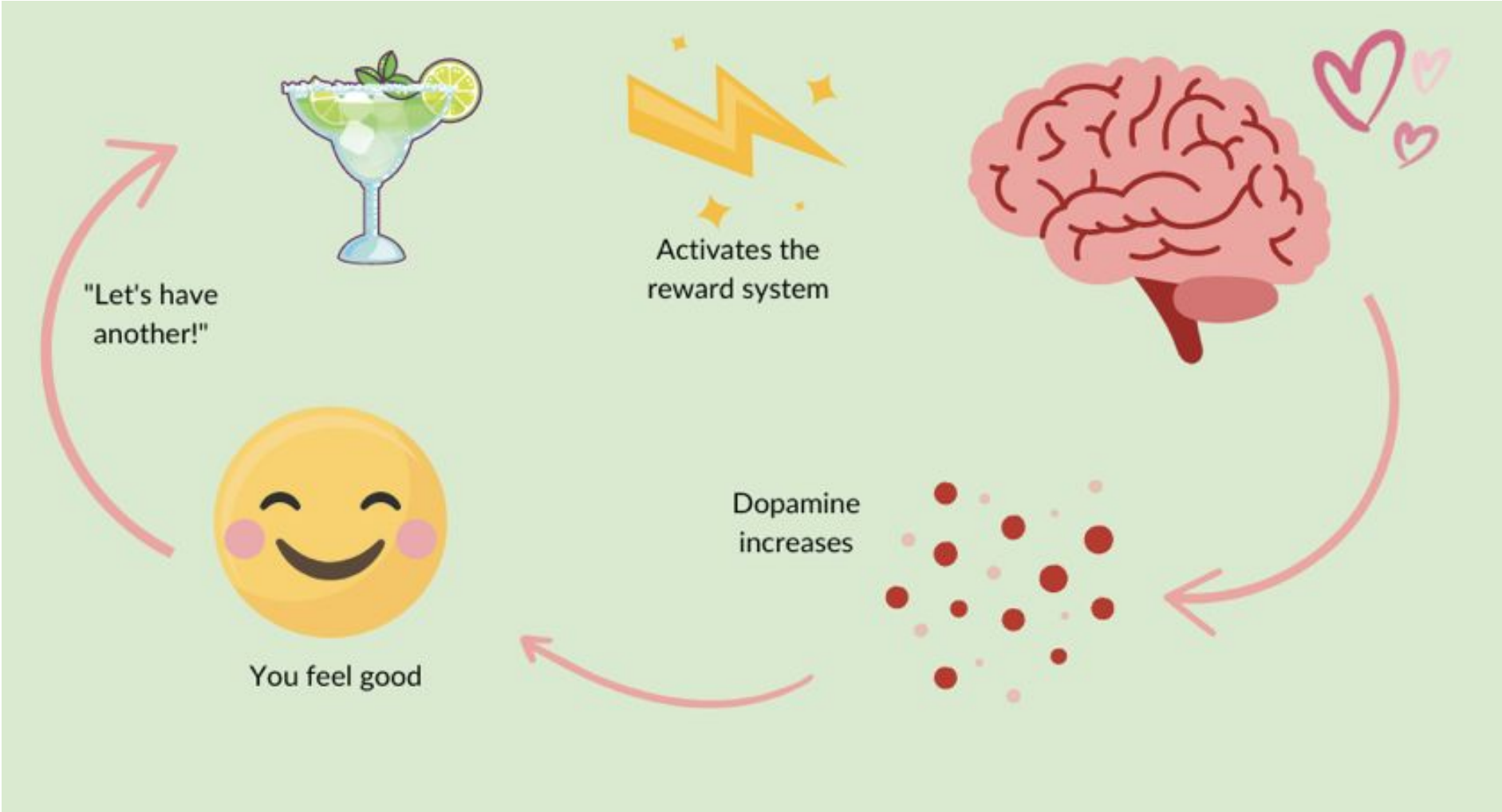
# Contingency Management



- Behavioral health technique via operant conditioning
- Systemic delivery of **positive reinforcement for target behavior**
- Engages the Brain Reward System (dopamine release)
- Within 3-6 months, system creates a new behavior (forms a HABIT!)



# Brain Reward Pathway





# PHARMACO-BEHAVIORAL THEORY OF SUBSTANCE USE

## Psychoactive drugs:

- Feel good (positive reinforcement)
- Remove negative feelings i.e., anxiety, depression (negative reinforcement)
- Drug use results in loss of many other reinforcers (job, family, friends)

**Conclusion:** drugs are highly reinforcing and hijack the reward pathway in our brain



# Brain Reward: The Missing Link in Addiction Treatment

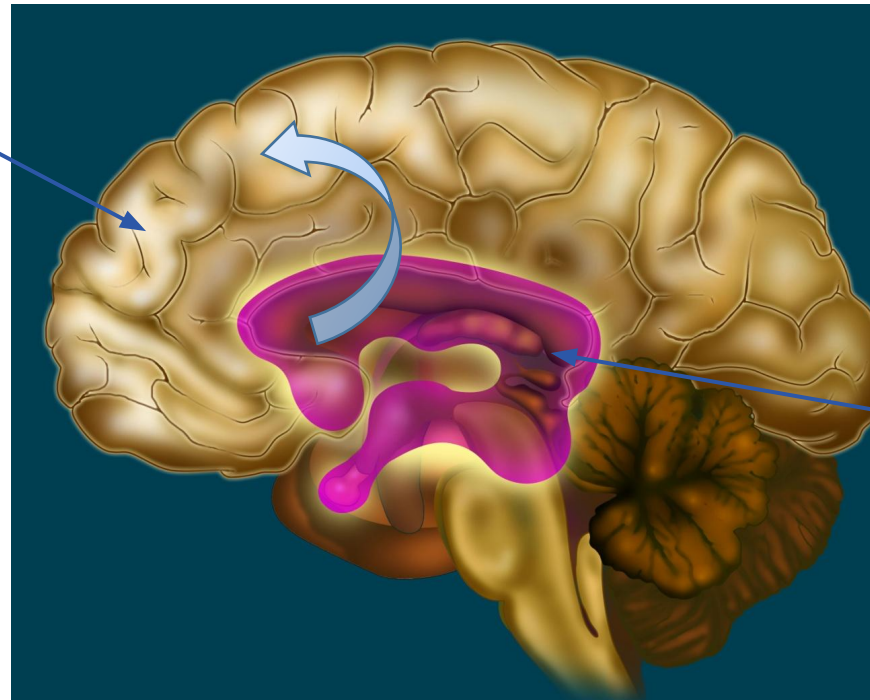
## Pre-Frontal Cortex

### Role:

- Reasoning
- Learning
- Decision-making

### Interventions:

- Counseling
- Psychotherapy
- Self-help groups



## Limbic/Brain Reward System

### Role:

- Signals reward
- Triggers pleasure

### Interventions:

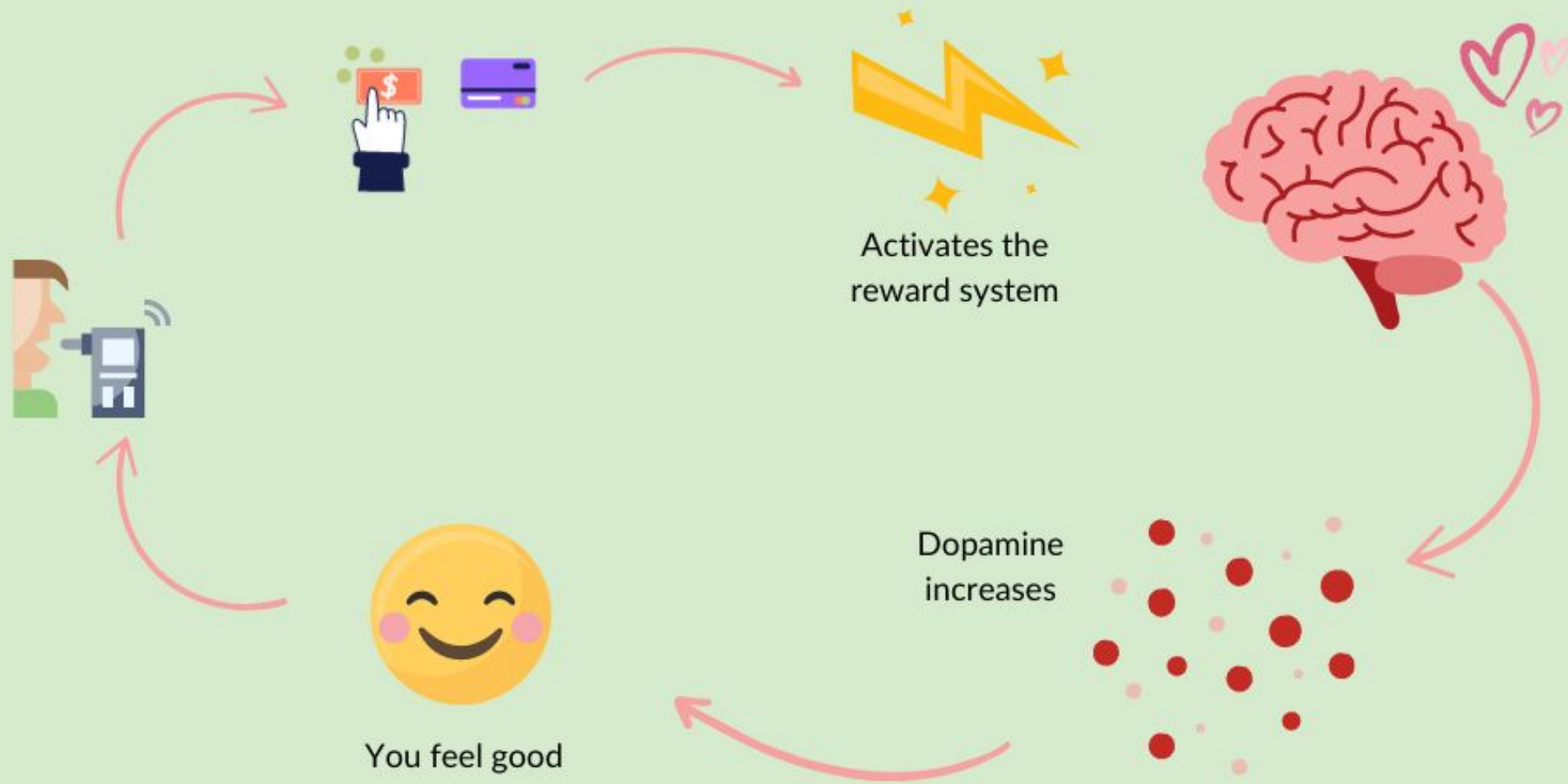
- Medications
- Rewards (CM)
- Sanctions

# Evidence-based Contingency Management



- Stimulates the dysfunctional Brain Reward System
- Offers reward for new behavior to replace substance-linked reward
- Evidence-based: Protocol-driven w/ preset schedule of incentives (\$599/yr)
- Value of incentives increases as participants demonstrate abstinence
- For all SUD, but especially for StimUD (b/c no FDA approved meds)

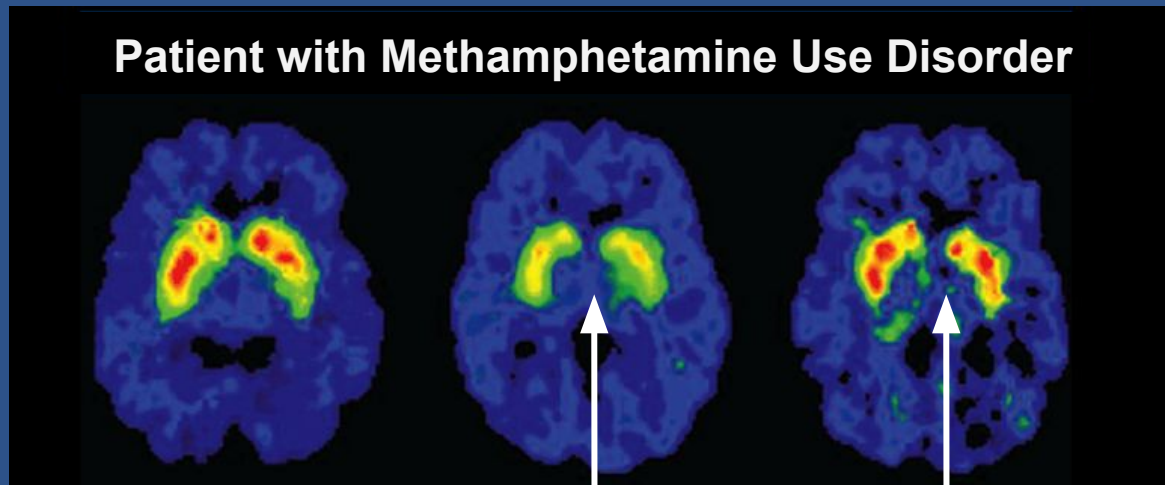
# Brain Reward Pathway in CM



# Addiction is a disease of the motivation system

## One year of abstinence shows promising returns

Brain heals after 1 year of recovery



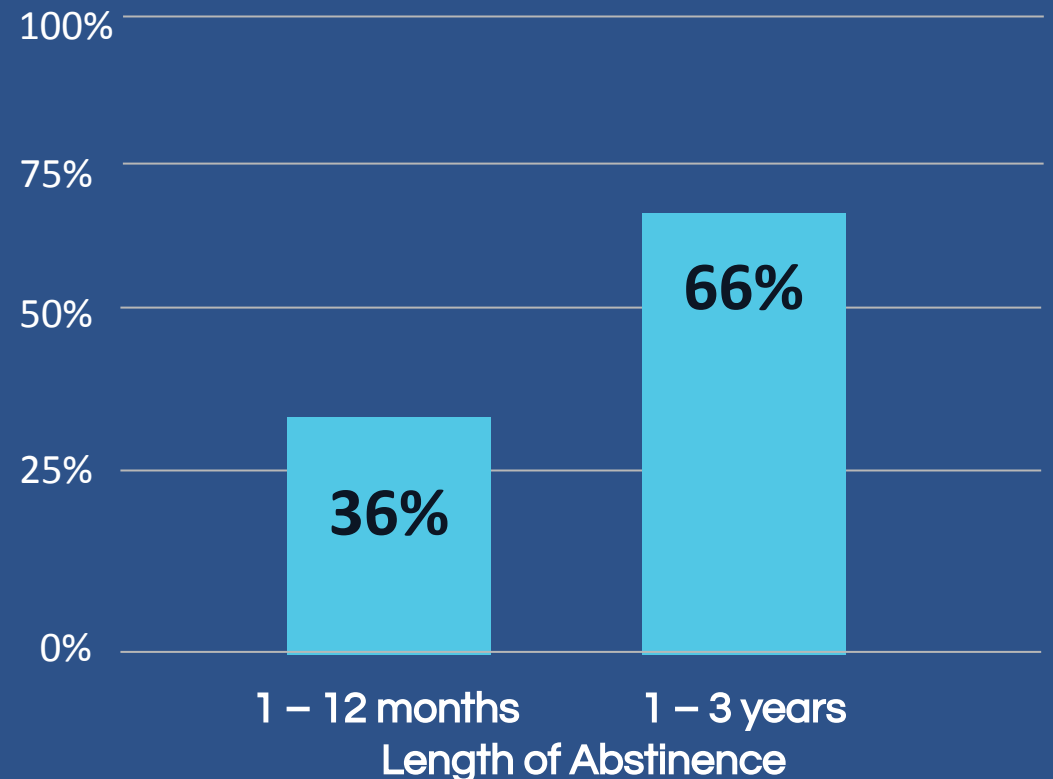
Healthy  
Control

1 month of  
Abstinence

14 months of  
Abstinence

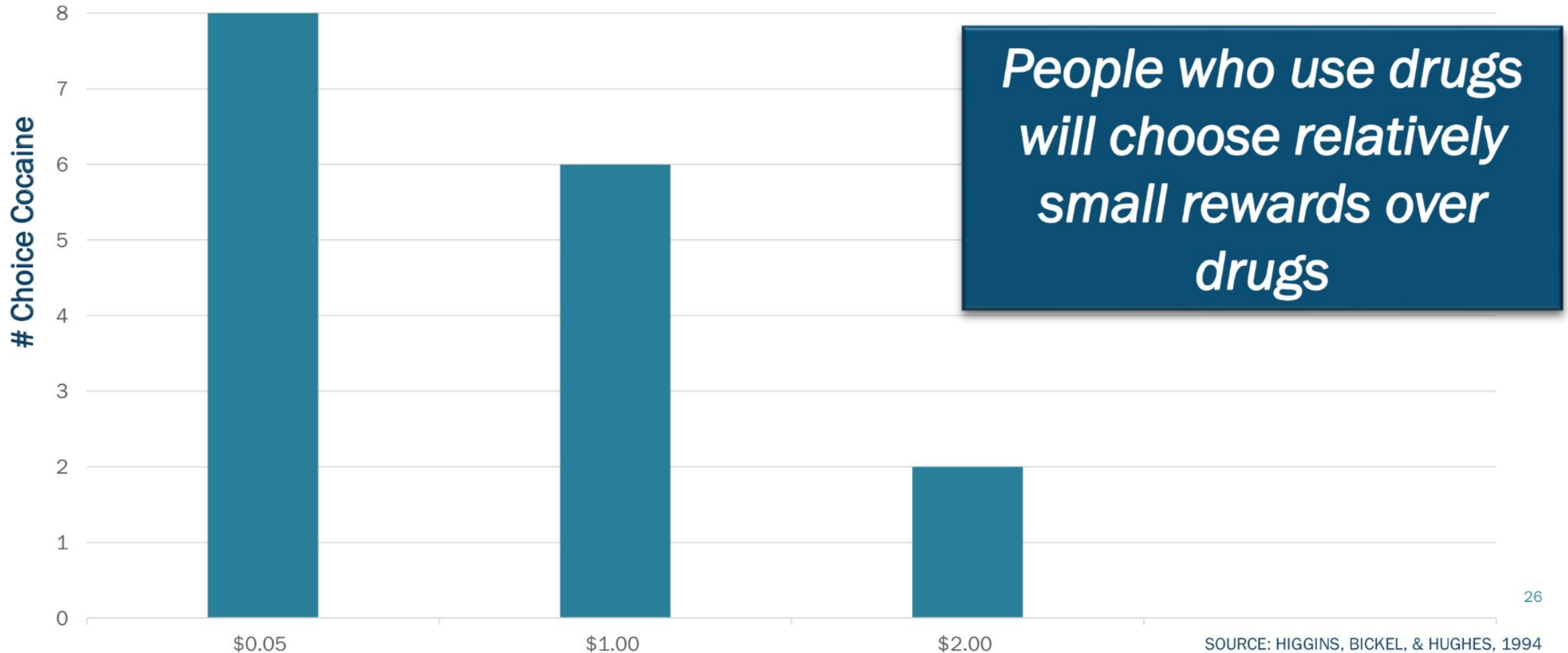
Sources: [NIDA 2019](#), [Dennis 2007](#)

Chances for long-term recovery  
double after 1 year of abstinence



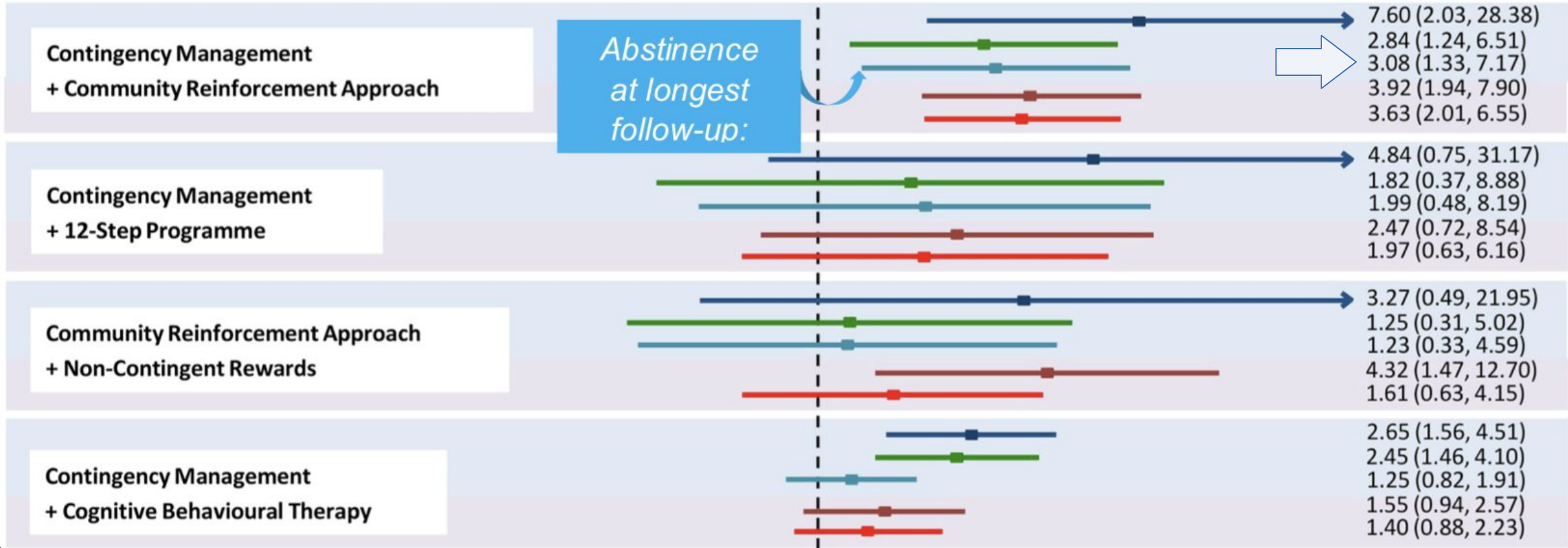


# COCAINE VS. REWARD



# CM + CRA: 3.08 odds ratio over TAU

PSYCHOSOCIAL INTERVENTIONS (versus Treatment as Usual)

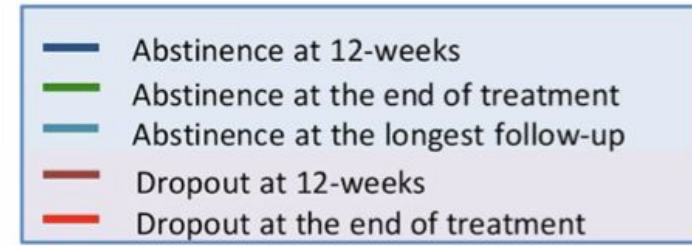


Estimates are reported by odds ratio (OR). An OR above 1 favours the psychosocial intervention indicated on the left side over treatment as usual. For each intervention, efficacy outcomes are reported in the blue-shaded area, while acceptability outcomes are reported in the pink-shaded area.

<https://doi.org/10.1371/journal.pmed.1002715.g004>

**Psychosocial interventions for cocaine and amphetamine addiction**

PLOS Medicine | <https://doi.org/10.1371/journal.pmed.1002715> December 26, 2018 15 / 24

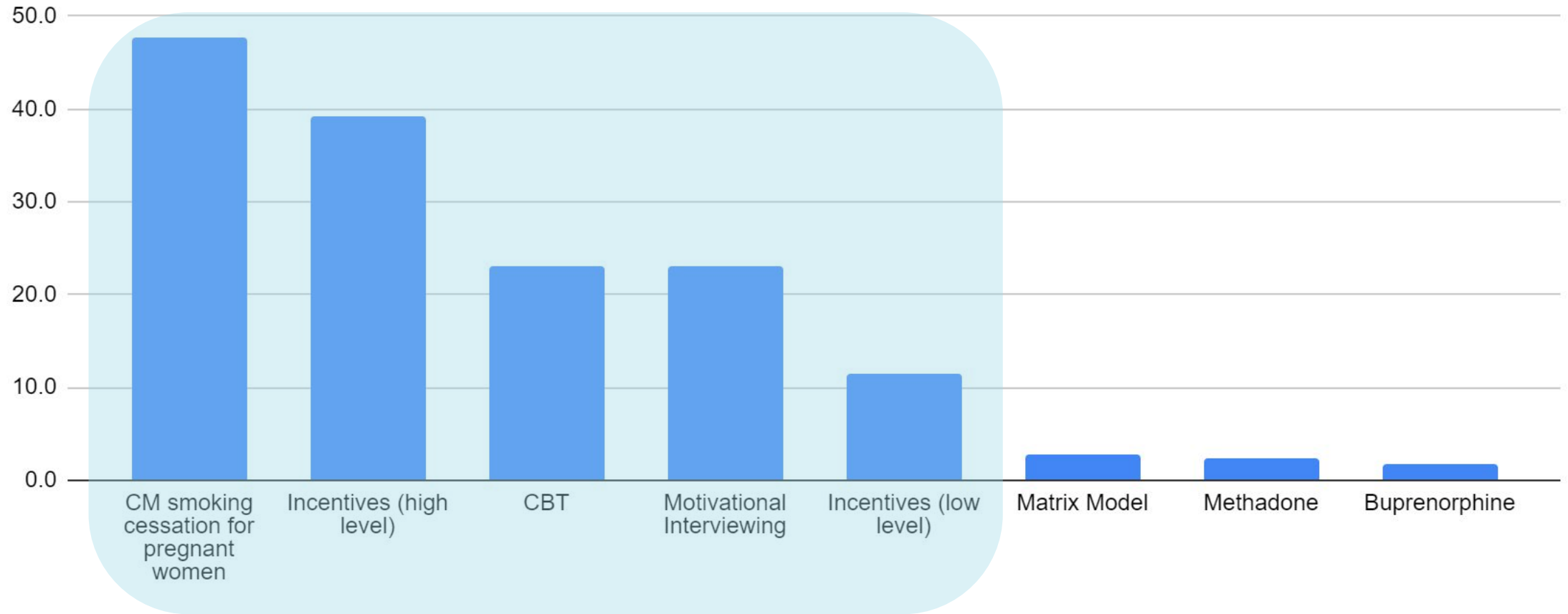


(De Crescenzo, PLOS Med 2018)

# Cost-Benefit - the Payers' Perspective

Massive cost-benefit, already in the 1st year

## Societal ROI



Source: [Wash. State Inst. for Public Policy, 4/2021](#)

# CM is the Safety Net of Addiction Treatment

- Reduces risk of treatment drop-out.
- Reduces risk of relapse esp during transitions.
- Offers continuity of care & bridges treatment programs.
  - ◆ Transitions from IP to IOP/OP or home (at discharge)
  - ◆ Transitions from arrest/indictment to drug court
  - ◆ Transitions from incarceration to re-entry (at release)
  - ◆ Complementary to IOP/OP
  - ◆ Adjunctive to MAT, counseling & peer support groups
  - ◆ Standalone recovery

# CM Patient Populations

## CM is effective in numerous SUD populations

- Emergency Department discharge to IOP
- Pregnancy and postpartum women
- Adolescent
- All SUD, especially StimUD or polysubstance due to no FDA-approved meds
- Criminal Justice
- Chronic relapsers with any SUD
- Healthcare Professionals and Pilots (professions with higher public standards)



# Contingency Management Incentives (Rewards)

**Specific:** Clearly defined & achievable behavior

**Desirable:** Universally desirable & tangible incentive

**Immediate:** Timely pairing of behavior with motivational incentive

**Contingent:** Incentives provided only when behavior demonstrated

**Consistent:** Behavior is frequently observed & incentivized

# Contingency Management Process

**Define:** Clearly define target behavior

**Measure:** Frequently measure behavior

**Immediate:** Provide tangible incentives soon after behavior is observed

**Contingent:** Withhold incentive when behavior is not observed; and maintain support

**Repeat:** Repeat using a protocol-driven w/ preset schedule

# CM: Best Practices – Setting Goals

Goals should be:

1. **Frequent** (>1 time per week)
2. **Attainable**
3. **Objective**
  - Attending a therapy session
  - Attending a support group meeting
  - Completing a drug screen
  - Having a negative drug screen
  - Taking prescribed medication
4. The system must be designed to **prevent gaming** of the system

# CM: Best Practices – Setting Rewards

Rewards should be:

1. **Immediate** - immediate rewards are twice as effective as delayed rewards (Lussier 2006)
2. **Tangible** and matched to participant needs.
3. Intermittent or **direct monetary** rewards  
(Pulling a ticket from a fishbowl that may contain a prize, of varying values – less expensive, but less potent than immediate, full value rewards.)
4. **Valuable** - low value rewards are half as effective as high-value rewards (Lussier 2006).

# The Motivational Incentive Policy Group

## *Financing & Implementing CM for StimUD: The Case for using Opioid Settlement Funds*

- Recommend states with high StimUD or OD rates use opioid funds to finance CM for StimUD
- Endorsed by Johns Hopkins Bloomberg School of Health Principles
- “4th wave” based on 50-fold increase in meth
- Stimulant use....



# Obstacles and Solutions

## Obstacle

- SAMHSA policy (\$75 limit)
- Stigma
- Financing
- Management Logistics
- Variable Efficacy

## Solutions

- Guardrails/Monitor & Evaluation; NDCP
- Education
- State/commercial payer; SOR; opioid funds
- Tech (digital health) platform
- Fidelity & Consensus for Evidence-based

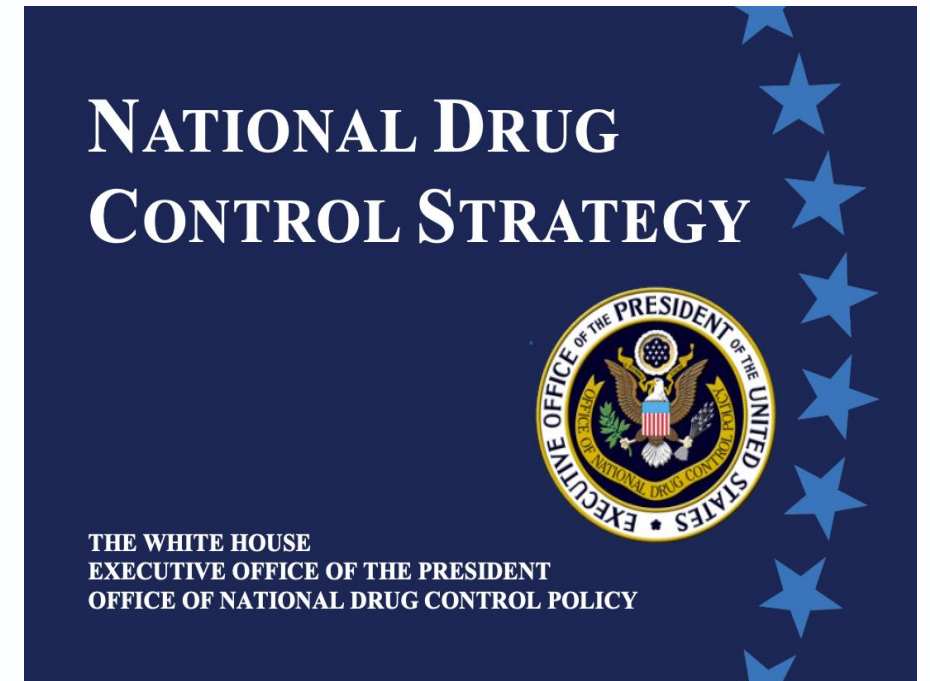
# CM in the National Drug Control Policy!

## Principle 2: Improving Treatment Quality Including Payment Reform

“...motivational incentives, which utilize tangible rewards to reinforce positive behaviors such as abstinence from opioids and to motivate and sustain treatment adherence ...should be more widely available.”

“These incentives are an integral part of protocol-driven and evidenced-based contingency management programs and can be offered through smartphone applications and smart debit card technology.”

(ONDCP National Drug Control Policy, April 2022, p. 49;  
ONDCP Drug Policy Priorities for Year One. ONDCP April 2021)



# OIG: The CM Guardrails Checklist...

- Research-validated, evidence-based, written protocol
- Rewards should not exceed \$200/month per patient
- Documented clinical diagnosis & care plan from a licensed professional/clinician
- Individualized care plans documenting behavioral targets, amounts and schedules
- Full accounting of every payment, its purpose, the expectation & patient's effort
- Incentives & their distribution must be accurately inventoried & audit-ready
- Protections against recruitment, rebates, refunds, or kick-back offers

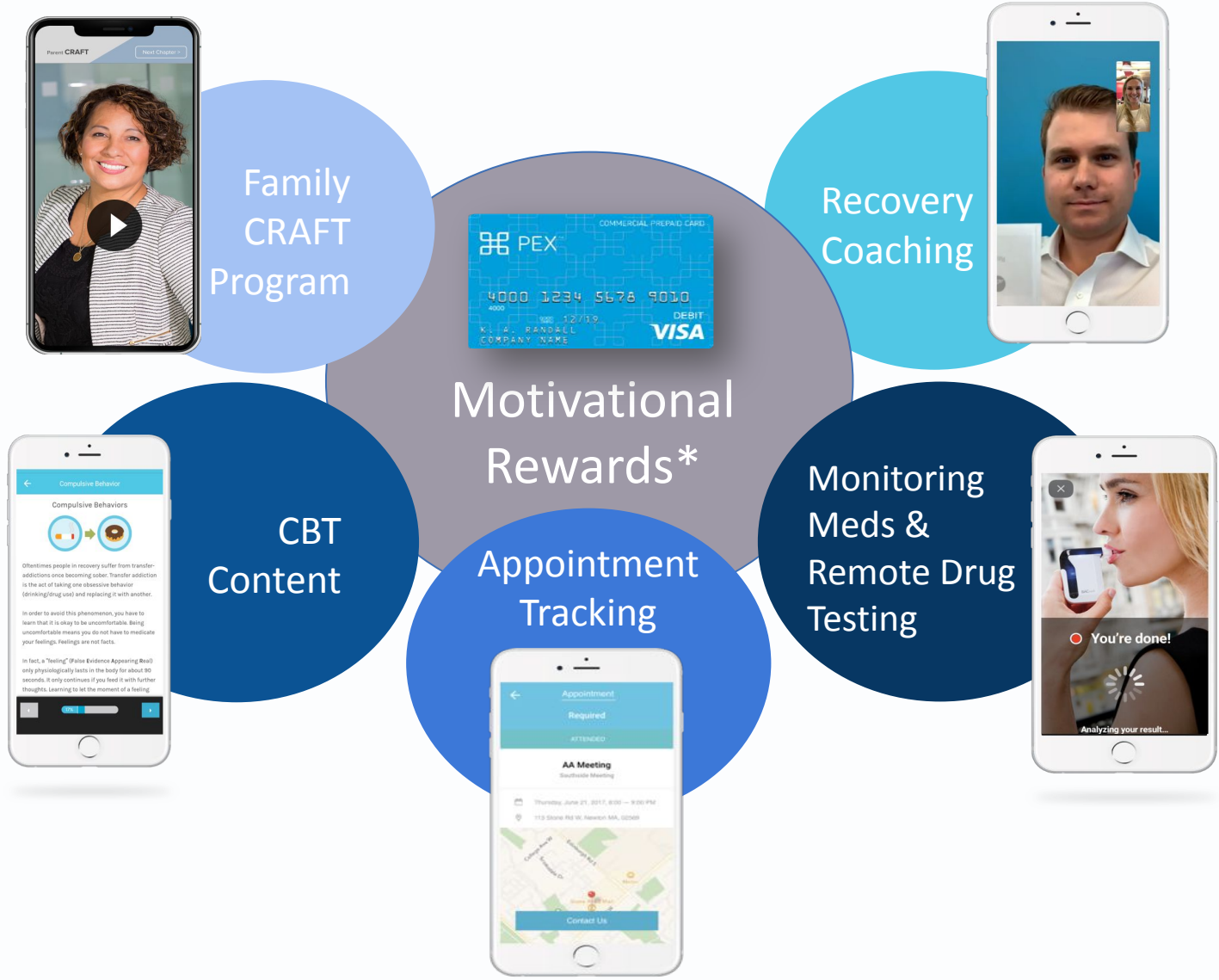




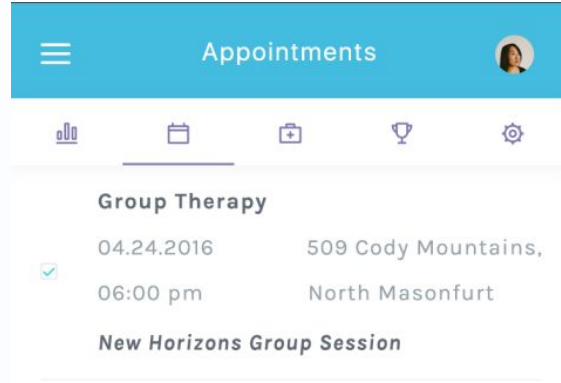
**DynamiCare is the only CM platform expressly permitted by HHS-OIG (March 2022)**

***"The app-based CM program developed by DynamiCare Health Inc., a digital therapeutics and telehealth company, will not incur a risk of sanctions."***

# Tech-Enabled CM Example: DynamiCare



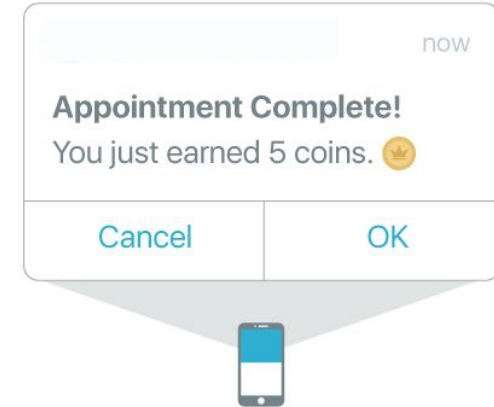
# CM + Tech: Reinforcing Attendance



**Automatically  
gather dates,  
times, locations  
of appointments**

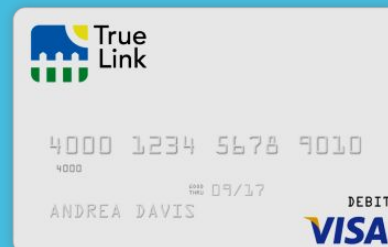


**User receives  
reminder alerts  
for upcoming  
appointments**



**User is “checked-in” to  
appointment using GPS  
– right time, place  
& duration**

**REWARDS:**



Money is deposited onto a debit card

# CM + Tech: Reinforcing Abstinence

Help Julia on her path to recovery!

**\$823**

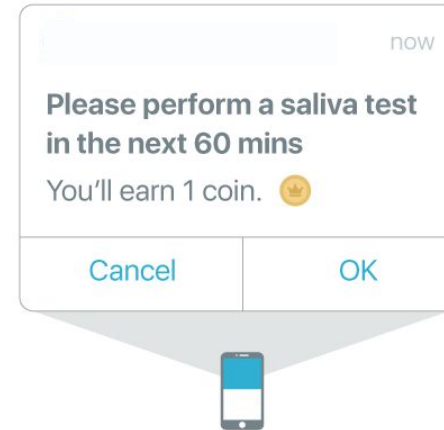
GOAL



Fund incentives from patient, family, employer, or payer



User receives app & drug testing device

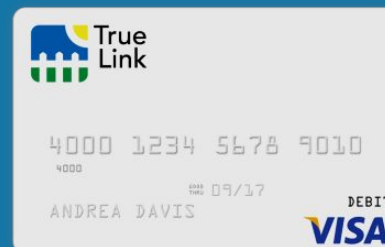


User gets "random" alerts for drug testing



User performs drug test with selfie, app verifies it

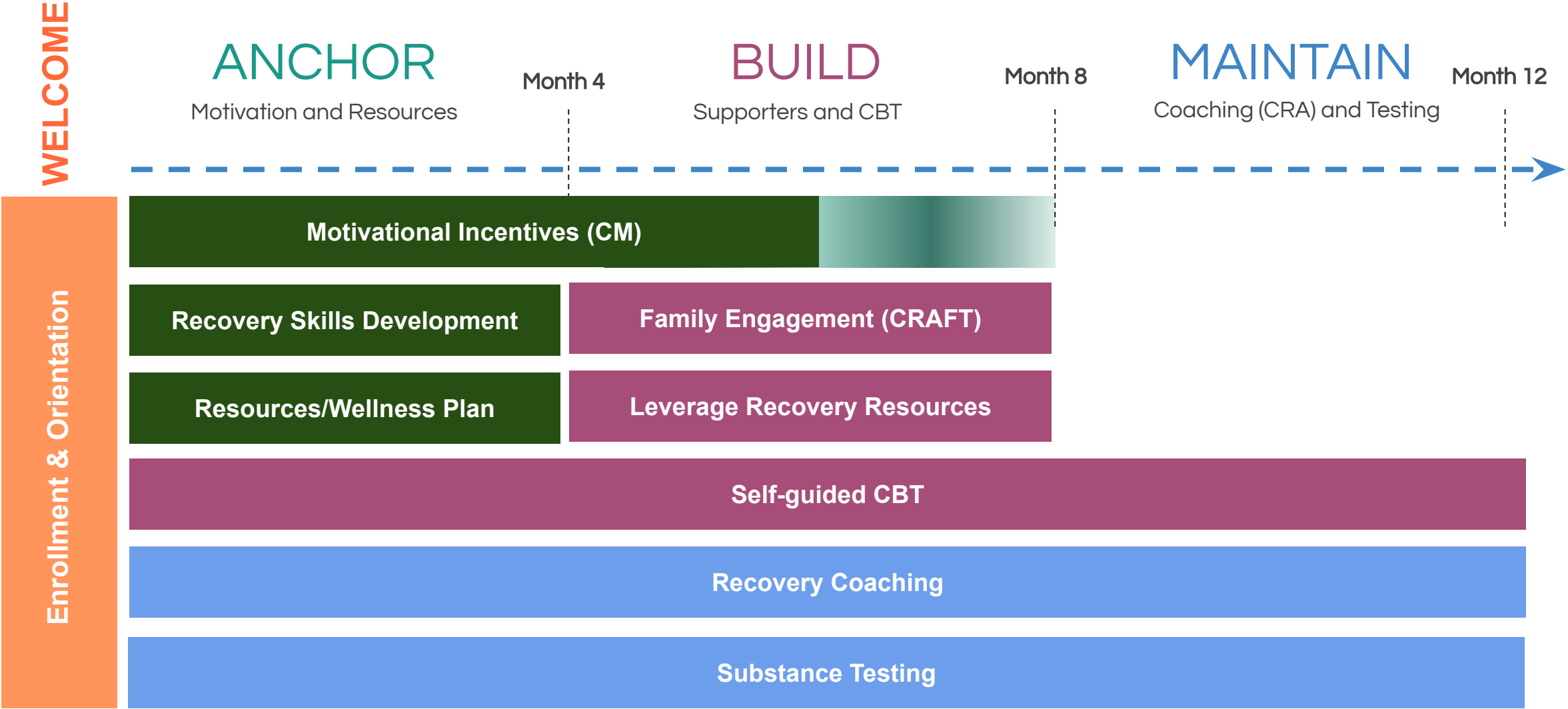
REWARDS:



Money is deposited onto a debit card



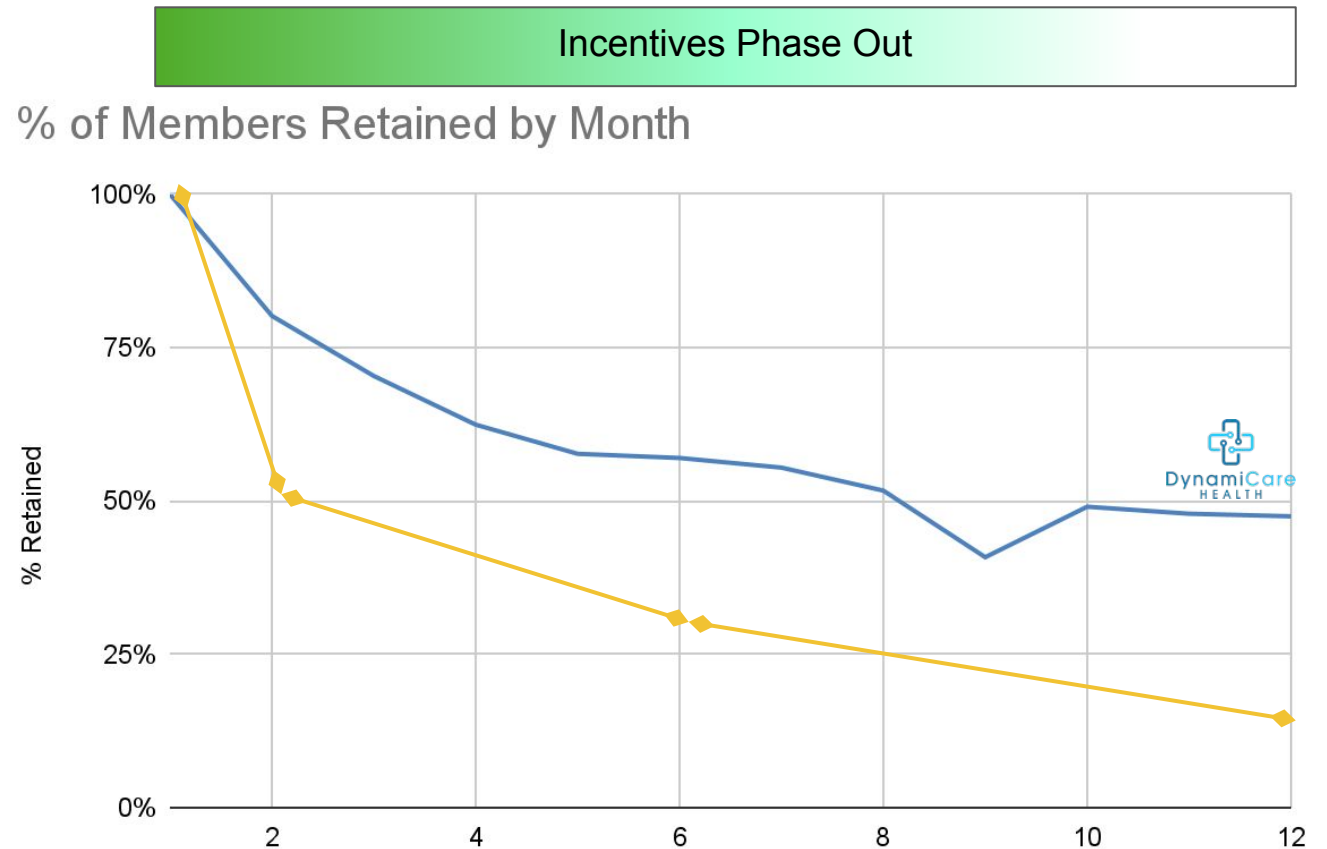
# Example: 12-month DynamiCare CM Program



# CM (DynamCare) more effective than BUP MAT

- **Half** of members complete the 12-month program
- **Most** (55%) active members perform remote, random tests **and** test negative
- Thousands of members have used the DynamCare CM platform across >50 treatment systems and 45 states
  - 51,237 appointments tracked
  - 64,116 sub. tests performed
  - \$380,407.33 in CM funds earned

Data updated as of 2022-04-28.



Comparison: BUP MAT retention nationally for patients starting in OP ([Ker et al 2021](#)).

# Digital Health Options

## Various tech-enabled options w/remote monitoring:

- DynamiCare Health (12 months): CM + CBT + CRAFT + Coaching
- Affect Therapeutics (6 months): CM + CBT + MAT/telemed + Counseling
- Q21: CM tech primarily
- Pear Therapeutics w/Reset & Reset-O (3 months): CBT + CM (off market)
- Quit Genius (3 months): MAT/telemed + CBT + app
- Workit Health (insurance driven): MAT/telemed + coaching + app

# Summary

## Contingency Management offers:

- Most effective available treatment when stimulants are involved.
- Highly effective treatment with opiates, stimulants, alcohol, nicotine, and vaping.
- Technology offers ideal CM guardrails.
- Funding is weak; change SAMHSA \$75 cap to evidence-based CM (\$100/mon).
- Stigma and unfounded bias are barriers to usage
- CM is an easy and effective behavioral health system (CHANGES BEHAVIOR)



Behavioral Health is the  
pathway to transformation!

**Jill Rathburn**

**[jrathburn@dynamiccarehealth.com](mailto:jrathburn@dynamiccarehealth.com)**

**(435) 729-0996 cell**

**[www.dynamiccarehealth.com](http://www.dynamiccarehealth.com)**